SENIOR DIRECTOR, MEDICAL AFFAIRS (NORDICS AND BENELUX)

Posted on 22 december, 2022

Company Name PTC

Location Sweden

Job Description

PTC is currently looking for a Senior Director, Medical Affairs to take on responsibility for the Nordics and Benelux. The Medical Director is responsible for providing strategic and operational leadership to the Medical Affairs function in the region to support marketed and pipeline products. The incumbent is responsible for adapting global and regional medical affairs strategies to ensure they are fit for purpose at the local/regional level.

The incumbent supports and represents PTC and its products with, and to, key opinion leaders (KOL's), clinicians, academic institutions, patient associations and professional organizations within the assigned country or region. They address the specific needs of these clients by responding to unsolicited requests for information about PTC marketed and developing products.

As the clinical and medical expert on PTC's products, they build long term relationships and establishes rapport with local PAGs and clinicians in hospitals, clinics, and academic centres through highly scientific product and disease state discussions that support or expand current therapeutic concepts and ensures safe and effective utilization of products.

The incumbent works cross-functionally with internal departments and external resources on Medical Affairs related issues.

The Senior Director, Medical Affairs ensures adherence to relevant regulatory requirements, local Codes of Practice, and company Standard Operating Procedures (SOPs) as appropriate.

Responsibilities of the role include:

- influences and helps to shape the global, regional and country medical affairs strategy required in the country or region of responsibility.
- Thinks like an entrepreneur and aligns with colleagues across the Medical and Commercial functions.
- Interacts with local authorities, local Key Opinion Leaders (KOLs) and payors, patient organizations as well as other external stakeholders.
- Ensures execution of medical affairs strategy and builds and maintains trusted

medical/scientific relationships with health community stakeholders.
- Collaborates with cross functional with various departments including Marketing, Commercial and Market Access to ensure that the local strategic medical affairs plans are in line with the marketing plans/brand strategies.
- Drives the tactical implementation of medical affairs plans across the country, including but not limited to: KOL development and relationship building as well as the building of the of the scientific communications platform (publications, congresses etc.) and other related projects.
- Acts as the final signatory in the review and approval of promotional and non-promotional materials with particular regard to medical accuracy
- Manages and directs medical information process and service in close collaboration with other functions in medical affairs.
- Manages direct requests for compassionate use of PTC medicines as appropriate for patients in Nordics and Benelux countries in collaboration with their managing clinician.
- Identifies and fosters trusted relationships with local thought leaders, engages in scientific exchange and develops rapport with experts in the therapeutic area.
- Identifies, organises, and carries out regional medical initiatives (i.e., leads medical discussions at national or regional advisory board meetings).
- Provides training and scientific education to commercial, medical teams and other internal stakeholders.
- Provides support in the administration, development, initiation and conducting of clinical trials, occurring within their region on request by Clinical Development teams; collaborates and provides support to other departments, especially to Regulatory Affairs, Clinical Operations, and Pharmacovigilance (PV); represents Global Medical Affairs at local, regional and international scientific congresses.
- Manages, coaches and mentors direct reports (if applicable).
- Performs other tasks and assignments as needed and specified by management.

What Can PTC offer you:

- You will be part of a dynamic fast moving and agile organisation that is making a real difference to patients lives. This role is extremely impactful in the world of rare diseases.
- We pride ourselves on having an entrepreneurial yet collaborative culture that is always striving to deliver best in class treatments to patients.
- PTC have world class Talent management programmes to help you advance your career in a thriving industry.
- PTC offer flexible working arrangements throughout EMEA

Requirements of the role include:

- Requires a qualification such as Scientific or Medical Degree and a minimum of 8 years of progressively responsible, relevant experience in a pharmaceutical, biotechnology or related environment at preferably 5 of which have been in a medical affairs role.
- Excellent verbal and written communication and skills, including scientific/technical writing and presentations including the ability to communicate complex technical information clearly.
- Ability to work independently and collaboratively, as required, in a fast-paced, matrixed, team environment consisting of internal and external team members.
- Analytical thinker with excellent problem-solving skills and the ability to adapt to changing priorities and deadlines.
- Excellent planning, organization and time management skills including the ability to support and prioritize multiple projects.
- Fluent in English (written and verbal).
- Project management experience.
- Hands-on experience supporting the registration and launch of an orphan, rare disease, and/or specialized drug(s) in the country/region of responsibility
- HTA submission experience with the relevant bodies
- In-depth, hands-on experience working with KOL's, clinicians, HCPs, payors, and/or academic institutions establishing/maintaining relationships and scientific/medical credibility.
- Demonstrated success in interpreting scientific data and presenting research information to scientists and HCPs.
- Experience dealing with the local regulatory authorities and payor organisations.
- In-depth experience adapting regional plans to a country orientation, while working within a global framework.
- Experience interacting with patient organisations at the local level.
- Ability to influence without direct authority.
- Proficiency with Microsoft Office.

Please note this position will require 50% of travel and is based in Sweden, you can live anywhere in the country.

Apply today!

This recruitment is handled by our recruitment partner, Moveup Consulting AB. To apply, please send your CV and a cover letter as soon as possible to daniel.kremer@moveup.se

By submitting your application, you also consent to us storing your personal data, including CV & cover letter and that we have the right to share this information with third parties (our client). You can revoke the consent whenever you want.

Om företag

PTC is a science-driven, global biopharmaceutical company focused on the discovery, development and commercialization of clinically differentiated medicines that provide benefits to patients with rare disorders. PTC's ability to globally commercialize products is the foundation that drives investment in a robust and diversified pipeline of transformative medicines and our mission to provide access to best-in-class treatments for patients who have an unmet medical need. The company's strategy is to leverage its strong scientific expertise and global commercial infrastructure to maximize value for its patients and other stakeholders. To learn more about PTC, please visit us at www.ptcbio.com.

Consultant Name Daniel Kremer

Consultant Number 0733-872724

Consultant Email daniel.kremer@moveup.se

Cosultant Linkdin https://www.linkedin.com/in/danielkremer/