

PATIENT JOURNEY MANAGER- RARE DISEASE

Posted on 4 februari, 2025

Company Name Kyowa Kirin

Location Sverige

Job Description

The opportunity:

Are you passionate about meeting the needs of people living with rare diseases as they journey through the often long and difficult road to diagnosis and long-term care? Have you worked with Healthcare Professionals (HCPs) and the medical industry to help ensure a true patient-focused approach, perhaps in a hospital setting, a field-based Medical or Commercial role, or potentially a patient engagement, marketing or patient services role? Are you looking for an opportunity that will help build the future direction of a company, giving input and adapting our approach as we build a team of Patient Journey Managers (PJMs)? If so, this might be the role for you.

At KKI, we recently re-organized our field-based teams into a new structure. Our team of PJMs is the primary point of contact and face of our company to Healthcare Professionals, and as such, the PJMs play a critical role in helping to shape the future of patient care at KKI. If you are patient oriented, eager to be part of building something of significance within our company, and able to build strong relationships across multiple teams and stakeholders, we would love to hear from you.

Responsibilities

Job purpose:

You will be the face of KKI, as primary point of contact for HCPs and associated stakeholders. A field based omnichannel conductor, with in depth knowledge of the entire patient journey, focused on delivering a personalized, high value customer experience, enhancing the patient journey, building partnerships with internal and external stakeholders, improving outcomes and optimizing the impact of KKI products to the benefit of patients aligned with our mission to make people smile.

You'll need to maintain a high level of activity, targeting specific groups, foster relationships with key stakeholders, and deliver on business and sales targets in your geographical area. Collaborating with marketing and medical departments to support regional and national engagements is crucial.

Analyzing regional sales data, prioritizing resources effectively and implementing patient-focused solutions are key responsibilities. Engaging with key stakeholders, identifying new opportunities, addressing access hurdles, and sharing key business insights with the organisation are also part of your role.

Qualifications

Position Requirements:

- LIF exam
- Experience within field Medical or Commercial roles, preferable in rare disease
- Stakeholder management experience as well as cross functional collaboration
- Digital experience (multichannel engagement, including over Teams, email, webinars)
- Knowledge of local, regional, and national health systems and care delivery processes is a must
- Being proactive, having strong implementation skills, and a marketing/commercial mindset are important
- Being a team player able to build strong relationships with internal and external stakeholders
- Excellent local language required
- Proficiency in English and computer skills such as Microsoft Office, CRM systems
- Willingness to travel and a valid driver's license is essential

Kyowa Kirin International is an equal opportunities employer.

Ready to apply?

If this sounds like the perfect fit for you, we'd love to hear from you!

Apply today to take the next step in your career with Kyowa Kirin International.

In this recruitment, Kyowa Kirin is collaborating with Moveup Consulting.

For questions regarding the position, please contact recruitment consultant Annie Sjölund
0733-602984

Please send your application in the form of a CV and a cover letter via email to
annie.sjolund@moveup.se

By submitting your application, you also consent to us storing your personal data, including your CV and cover letter, and you agree that we have the right to share this information with third parties (our

client). You can withdraw your consent at any time.

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LIVING OUR PURPOSE TO MAKE PEOPLE SMILE

At Kyowa Kirin International (KKI), our purpose is to make people smile. This means more than drug discovery and development; it is about embedding care into everything we do to make a difference every day for those that need it most.

We are an inclusive pharmaceutical company that takes the time to understand what really matters to our patients, their families, and their healthcare professionals, helping our people to take bold actions that deliver life-changing solutions sooner.

Our culture is rooted in our values: Teamwork, Commitment to Life, Innovation, and Integrity. They help us to push boundaries to deliver extraordinary impact and make KKI such a special place to work.

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