

# NORDIC HEOR & RWE MANAGER

Posted on 24 oktober, 2023

**Company Name** Daiichi Sankyo Nordics

**Location** Sverige

## Job Description

Do you want to join an exciting journey? Our client, [Daiichi Sankyo Nordics](#), is now expanding and we are searching for a

**Health Economic Outcome Research (HEOR) & Real World Evidence (RWE) Manager, Nordic.**

## The Position

To drive and support optimal HEOR/RWE activities for Daiichi Sankyo Nordics' product portfolio to secure market access in the Nordic countries.

The Nordic HEOR/RWE manager will be responsible for leading the Nordic HEOR launch of products within our ADC portfolio for both new internal products as well as product in an alliance collaboration.

## Key Responsibilities

*Supports implementation of the national pricing and market access strategy to maximize market access and brand performance in all Nordic countries*

- Develops and supports market access scenario planning for new products in close collaboration with Nordic Market Access (MA)/HEOR Director

- Supports adaptation of global value story and value message to the national markets in line with product strategy and local market needs together with the Country Market Access Managers

- Supports the Nordic MA/HEOR Director in developing pricing strategies to ensure target national reimbursement and market access is achieved

*Supports engagement with national reimbursement and policy maker authorities to ensure Daiichi Sankyo products achieve favourable reimbursement in line with the set price strategy*

- Effectively engages with HTA bodies in all Nordic countries (together with Country Market Access Managers and Nordic MA/HEOR Director) and supports the development of high-quality dossiers to support a price and reimbursement that is in line with the overall Daiichi Sankyo strategy

*Coordinates and supports the preparation of high quality HTA dossiers for Daiichi Sankyo portfolio in all Nordic countries*

- Drives and supports the development of high-quality submissions including development/adaptation of cost-effectiveness and budget impact models for Daiichi Sankyo's portfolio
- Leads on sourcing country-specific data inputs for economic modelling and provides guidance for the generation of pharmaco-economic data that need to be included in the HTA dossier
- Effectively manages 3rd party vendors and consultants involved in developing the HTA submissions
- Drives and supports the preparation of HTA dossiers by providing knowledge on the national PMA landscape and legislation, as well as insights to the specific payer requirements
- Regularly reviews progress made on the HTA dossier preparation to ensure all actions and work-streams are completed as agreed

*Provides guidance for the generation of pharmaco-economic and RWE data required to ensure favourable market access*

- Effectively identifies specific pharmaco-economic requirements of national and regional-level stakeholders in close collaboration with the Nordic MA/HEOR Director and European HEOR lead, respectively
- Supports the development and customization of HEOR data, cost effectiveness/budget impact models and the creation of RWE

*Continuously supports internal stakeholders on market access and reimbursement related topics*

- Monitors and communicates key trends critical to market access/HEOR submission and engagements to all relevant internal stakeholders as basis for discussion and potential action-planning
- Supports internal education throughout training/coaching sessions and dissemination market access expertise across the organization
- Supports development of internal training toolkits/negotiation guides for the team under the guidance of the Nordic MA/HEOR Director to work independently – but at the same time work effectively in a matrix setup

### **Professional experience and personal skills:**

- Postgraduate qualification in Health Economics or related discipline
- Minimum of 5 years of experience within a pharmaceutical company or consultancy in a Nordic HEOR/HTA/Market Access role with involvement in HTA submissions, preferably on a Nordic level
- In-depth HEOR technical expertise and experience
- Strong numerical skills with experience of leading on health economics modelling

- In-depth and up-to-date understanding of HTA methodology and processes in the Nordics countries
- Able to identify with Daiichi Sankyo company values
- Proven ability to successfully work within a matrix and multicultural organization
- Excellent project management skills
- Strong communication, influencing and presentation skills
- Collaborative committed and with a positive can-do attitude.
- Fluency in English and one of the Scandinavian languages, oral and written
- Willingness to travel (Nordics and Europe) from time to time

### **What Daiichi Sankyo Nordics can offer:**

Daiichi Sankyo Nordics was established as an Oncology organization in 2018, based in Copenhagen, Denmark. We operate in all four Nordic countries: Denmark, Sweden, Norway, and Finland.

As an employee with Daiichi Sankyo Nordics, you can have a huge impact on the way we work and be part of building our culture. We have a "can-do" attitude and go the extra mile to reach our goals together as a team. This sometimes means to go beyond your own role to succeed.

Our success relies on courageous people who seize opportunities and turn them into results. This is the reason why we encourage our teams – also across Europe – to challenge conventional thinking and share their ideas for success and learnings. Through innovative thinking and honest feed-back we can learn and leverage the full potential of our company. All based on trust.

### **Welcome with your application!**

If you have questions regarding the position you are welcome to contact our recruitment partner at Moveup Consulting AB: Daniel Kremer, [Daniel.kremer@moveup.se](mailto:Daniel.kremer@moveup.se), +46 733 – 87 27 24. We are looking forward to your application, CV and cover letter. Please apply by sending your application to [daniel.kremer@moveup.se](mailto:daniel.kremer@moveup.se).

*By submitting your application, you also consent to us storing your personal data, including CV & cover letter and the right to share this information with third parties (our client). You can revoke the consent when ever you want.*

### **Om företag**

Daiichi Sankyo and its 17.500 employees in more than 20 countries are dedicated to the creation and supply of innovative pharmaceutical products.

We have a 2030 Vision to become an "Innovative Global Health Care Company Contributing to the Sustainable Development of Society". Our European headquarters are in Munich, Germany and we

have affiliates in 12 European countries.

The Nordic headquarter opened in November 2018 and is based in Copenhagen, Denmark.

For more information: [www.daiichi-sankyo.eu](http://www.daiichi-sankyo.eu)

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