

# JUNIOR PRODUCT MANAGER

*Posted on 12 mars, 2024*

**Company Name** XVIVO

**Location** Göteborg

**Job Description**

**Why work at XVIVO?**

Working at XVIVO is more than a job – it is an opportunity to change the world for transplant patients waiting for a new organ. This position offers an opportunity for the right candidate to be part of the challenging and exciting journey shaping the company's future and taking the business to new heights.

XVIVO is in a rapid growth phase, including both geographical expansion and the development and launch of new products and supporting processes. We are now looking for a **Junior Product Manager** to join our Global Marketing team. This is an opportunity for an entry level position at a global medical technology company dedicated to extending the life of organs – so transplant teams around the world can save more lives. As a member of our Global Marketing team, you will have the opportunity to work together with senior colleagues.

In the role as **Junior Product Manager**, you will work closely with the Global Product Managers to understand current market and customer needs, and to identify future opportunities. The **Junior Product Manager** supports the Global Product Managers in initiatives and key projects across our main business areas and works across geographies and functional teams.

As a **Junior Product Manager** at XVIVO you will be engaged in the following activities.

**Key Accountabilities:**

- Support Global Product Managers in daily operational tasks.
- Support in development and roll-out of marketing materials, including managing content review with clinical and regulatory and translations into local languages.
- Contribute to market intelligence by collecting and analyzing market and customer trends.
- Develop in-depth knowledge of competitor landscape. Monitor competitor activity through studies, published papers and media. Produce competitive analysis materials, including product comparisons.
- Contribute to the development of marketing plans for the different product portfolios.
- Develop product knowledge to function as a resource for commercial team and other internal

functions.

- Support on requests from commercial team relating to product information, literature, marketing materials and general marketing support.
- Support in roll-out of new pricelists, including internal review and approvals.

## Company culture

The culture of XVIVO is the culture of a small company with high growth ambitions based on the foundation of a common belief that patient safety, our vision – “Nobody should die waiting for a new organ”, is key for our success. We strongly believe in the fact that nothing is impossible and thrive to get the job done. We, no matter which position or work description, are always focused to help our customers.

## Essential for the role:

- Minimum 2 year of experience in a similar role
- Project management experience
- Excellent interpersonal skills, team-oriented relationship builder and non-prestigious, as well as an ability to take on greater challenges as the organization grows.
- High level of initiative and willingness to learn.
- Support in preparation of quotations, purchase agreements, and service and maintenance agreements.

Application:

This recruitment is managed by our recruitment partner, Moveup Consulting AB. To apply, please send your CV to Fredrick Asare at [fredrick.asare@moveup.se](mailto:fredrick.asare@moveup.se)

If you have questions regarding Xvivo or this open position, please contact Fredrick Asare at +46 733 440 900 or [fredrick.asare@moveup.se](mailto:fredrick.asare@moveup.se) By submitting your application, you also consent to us storing your personal data,

including CV & cover letter and that we have the right to share this information with third parties (our client). You can revoke the consent whenever you want.

## Om företag

### The Company

XVIVO is a medical technology company listed on the Nasdaq Stockholm exchange, with headquarters in Gothenburg, Sweden, a production site in Lund, Sweden, offices in USA and

Netherlands. The company is firmly rooted in medical science with its core business in organ transplantation. XVIVO is the first in the world to offer both machines and consumables for all major solid organs. We are committed to bringing innovative technology for storage, evaluations, and treatment of organs to all transplant centres in the world, enabling the safe use of more donated organs and ultimately giving more patients the chance of a life-saving transplant.

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