

DISTRICT SALES SPECIALIST

Posted on 19 mars, 2025

Company Name Abbott Diabetes Care

Location Skåne/Blekinge/Kronoberg

Job Description

Are you interested in joining a global company that makes a meaningful impact on people's lives? [Abbott Diabetes Care](#) is looking for a **District Sales Specialist** in **Skåne (East), Blekinge, and Kronoberg**. In this role, you will work with innovative products that improve the lives of individuals with diabetes.

Do you want to be part of an innovative company making a difference in diabetes care? Then you might be the one we are looking for!

About the Role

As a **strategic sales representative** at Abbott Diabetes Care, you will play a key role in developing and implementing sales strategies for our market-leading products. You will work closely with our customers to understand their needs and offer solutions that improve their patients' lives.

We Are Looking for Someone Who

- Has a strong sales background with experience in building long-term customer relationships.
- Is results-driven, strategic, and preferably has experience in medical technology or pharmaceuticals.
- Communicate effectively and can adapt to different target groups.
- Is fluent in **Swedish and English** and proficient in **Office 365**.
- Holds a **valid driver's license (B)** and is willing to travel.

We Offer

- A **dynamic and inspiring work environment** with great opportunities for personal and professional development.
- **Competitive salary and benefits**.
- The opportunity to work with **innovative products** that make a real difference in people's lives.

At Abbott Diabetes Care, we value a culture of **collaboration and inclusion**, where every employee contributes to our success. We encourage open communication and creative thinking and strive to create a workplace where everyone feels welcome and appreciated. We also provide **continuous training and development opportunities** to help our employees grow and reach their full potential.

Application

Does this sound like the right role for you? Send your application and CV to **Richard Etz, Moveup Consulting AB**, at richard.etz@moveup.se.

We look forward to hearing from you!

In this recruitment process, Abbott is collaborating with **Moveup Consulting**.

For questions regarding the position, please contact **Recruitment Consultant Richard Etz** at **+46 733-872721**.

By submitting your application, you consent to us to storing your personal data, including your CV and cover letter, and sharing this information with third parties (our client). You may withdraw your consent at any time.

Om företag

As a global leader in diabetes care, Abbott is constantly working to deliver the highest quality products and unwavering support to our customers. Consistent and accurate glucose monitoring is the foundation of any diabetes management plan so we're committed to continuous improvement in the way patients and professionals measure, track and analyze glucose levels.

Consultant Name Richard Etz

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