

# DISTRICT SALES SPECIALIST - JÖNKÖPING/KRONOBERG/KALMAR

*Posted on 3 december, 2025*

**Company Name** Abbott Diabetes Care

**Location** Jönköping/Kronoberg/Kalmar

## Job Description

Are you ready to make a meaningful impact on people's lives through innovative diabetes care solutions? Abbott Diabetes Care is seeking an experienced District Sales Specialist to join our team in Jönköping/Kronoberg/Kalmar.

## About the Role

As a strategic sales representative, you will be responsible for driving sales and building long-term relationships with healthcare professionals. You will represent Abbott's market leading products and contribute to improving the lives of individuals with diabetes. **This is a field-based role with daily customer meetings.**

## Who We're Looking For

To be considered for this role, you must meet the following criteria:

- Minimum 3–5 years of proven work experience from diabetes healthcare/business, or cardiovascular devices.
- Proven Sales experience is an advantage in the requested fields.
- Demonstrated ability to build and maintain strong customer relationships.
- Strategic and results-oriented mindset with a track record of meeting or exceeding targets.
- Solid understanding of the Swedish healthcare system is a strong advantage.
- Fluent in Swedish and English, both spoken and written.
- Valid B driving license.
- Must reside within the district (Jönköping/Kronoberg/Kalmar) to ensure proximity to customers and efficient territory coverage.

## Working at Abbott

At Abbott, you'll be part of a global company recognized for its innovation, diversity, and commitment to employee development. We offer opportunities to grow professionally while making

a real difference in people's lives.

## Recruitment Process

We are conducting recruitment on an ongoing basis and will close the process as soon as the right candidate is found.

If you meet the qualifications and are interested in this opportunity, we encourage you to apply as soon as possible.

In this recruitment, Abbott Diabetes Care is collaborating with Moveup Consulting.

If you have any questions about the position, you are most welcome to contact our recruitment consultant:

Daniel Kremer

+46 733 87 27 24

[daniel.kremer@moveup.se](mailto:daniel.kremer@moveup.se)

Please send your application – CV and cover letter – by e-mail to the address above.

*By submitting your application, you consent to your personal data, including CV and cover letter, being stored and shared with our client. You may withdraw your consent at any time.*

## Om företag

Abbott's diabetes care division is continually developing new and innovative products to reduce the discomfort and inconvenience of blood glucose testing. Abbott's diabetes care division designs, develops and manufactures several leading-edge glucose monitoring systems and test strips.

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