

# COUNTRY MANAGER SWEDEN

*Posted on 13 maj, 2020*

**Company Name** Akseli Sverige AB

**Location** Stockholm

## **Job Description**

Our client, Akseli Sverige AB is looking for a Country Manager with an ambition to take their business to the next level. Akseli is a versatile system for health statistics, which contains work-facilitating software and technology solutions for managing patient flows, planning and administration. Akseli makes receiving patients smooth and easy. The company has a strong market position in Finland with a good client base and the ambition of being the lead player enabling digital healthcare

**As a Country Manager**, You need to have the ability to build a team with a strong focus on creating accelerated and profitable growth by being a close and loyal partner to existing customers, and by acquiring new customers. You work in close co-operation with clients within healthcare, internal group functions for sales, product management, delivery, customer support, service delivery, and influencers while securing our most fundamental customer promise; timely access to healthcare services for patients, and a good and manageable work environment for health care professionals. You have the ability to drive business performance and strategical development initiatives together with the Group Management. As our new Country Manager You will report to the Group CEO.

**We are looking for** a Country Manager, who is a confident leader with an insight and genuine passion for improving healthcare by means of digital communication. The Country Manager has experience in leading a team towards business growth. To deliver results is a natural part of your professionalism, and you do it while adjusting to the culture and values that prevail both among our customers and within the company. We are looking for a leader with high integrity and capability of leading our people and business towards a new strategical level, with excellent people leadership skills and the will and ability to develop thought leadership and act as a spokesperson within digital healthcare. Your current network and networking skills will help to build good strategic partnerships for mutual benefits for both parties.

**We offer** to the right person a great business with excellent growth opportunities, with a possibility for personal development and staying at the forefront of digital healthcare sales and business development.

**For further information** please contact Richard Etz at Moveup Consulting AB, 0733-872721,

[richard.etz@moveup.se](mailto:richard.etz@moveup.se)

We are looking forward to have your application, CV and Cover letter, sent to [richard.etz@moveup.se](mailto:richard.etz@moveup.se) no later than 31 May.

*By submitting your application you also consent to us storing your personal data, including CV & cover letter and the right to share this information with third parties (our client). You can revoke the consent whenever you want.*

## Om företag

**Akseli Sverige AB** is the subsidiary of the Finnish company X-akseli Oy, which was founded in Finland in 2008. For over 12 years, we have concentrated on the needs of the healthcare sector, which has resulted in us today being Finland's market-leading system in our niche. The continuously growing success is now focused especially on Sweden.

*Our goal is to make everyday work and work processes more efficient, more enjoyable and smoother. Our customers benefit significantly from our experience, our views and innovative solutions, which together have improved the flow of patient visits and the work satisfaction of the healthcare staff.*

*Our employees have unique and very broad expertise from the welfare sector and the technology field. We believe in the power of collaboration and long customer and employee relationships in our operations. We believe that we have succeeded in our goal, for our longest working and customer relations have lasted from the start of the company to the present day.*

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