

COMMERCIAL MANAGER

Posted on 2 juni, 2026

Company Name Evercare Medical AB

Location Malmö, Göteborg or Stockholm

Job Description

Join Evercare Medical

Are you a commercially driven professional who enjoys building relationships, identifying business opportunities, and creating growth within healthcare? Evercare Medical is looking for a Commercial Manager to strengthen collaboration across Asker Healthcare Group and help develop profitable, customer-focused healthcare solutions.

About the Role

As Commercial Manager at Evercare Medical, your responsibility will be to facilitate commercial activities between Evercare Medical and other companies within Asker Healthcare Group. Your day-to-day focus is not on direct interaction with regions and municipalities, but on being a strategic and operational partner to our sister companies – with the aim of jointly creating strong offerings for the European healthcare market.

This is a role for someone who thrives in an environment with few fixed frameworks and processes. A large part of the work is about independently identifying problems, opportunities and gaps – and together with others crafting workable and scalable solutions. You will build your own network within the Group and use it to make things happen.

In your day-to-day work, you will do among other things:

- Develop and implement commercial plans together with Asker companies to achieve sales and profitability targets.
- Build and develop long-term partnerships with the companies within Asker Healthcare Group, with a focus on joint growth and profitability.
- Have the opportunity to grow into purchasing and product responsibility for a number of suppliers.
- Identify new business opportunities, assortment development and cross-selling within the Group.
- Navigate in a dynamic environment where you contribute to creating structure, ways of

working and improvements in the commercial process.

- Work closely with marketing, product management, supply chain, quality, tender teams and sales organisations in both Evercare Medical and other Asker companies.
- Take part in internal and external activities such as internal Asker meetings, supplier meetings and industry events, which will include some international travel.
- Capture customer and market insights and ensure that they are translated into improved offerings, processes and products.

About You

You are a proactive, analytical, and relationship-oriented professional who thrives in a fast-paced environment and enjoys taking ownership.

We believe you have:

- A Bachelor's degree in Business, Marketing, or a related field
- Experience in sales, commercial management, sourcing, or business development
- Experience within MedTech, Life Science, or a related industry
- Strong commercial understanding of pricing, tenders, contracts, and profitability
- Excellent communication skills in Swedish and English
- Strong analytical skills and confidence working with Excel and other business systems

Experience working within international group structures is considered an advantage.

What We Offer

- A commercial role with significant impact on business growth
- A collaborative and international work environment
- The opportunity to shape processes, ways of working, and your own role
- International exposure and travel opportunities
- Strong development opportunities within Evercare Medical and Asker Healthcare Group
- A value-driven culture focused on quality, sustainability, and long-term success

To apply

In this recruitment Evercare Medical is collaborating with Moveup Consulting AB. For questions regarding the position, please contact Tom Bergqvist at tom.bergqvist@moveup.se.

Please send your application/CV to tom.bergqvist@moveup.se

By submitting your application, you also consent to us storing your personal data, including your CV and cover letter, and you agree that we have the right to share this information with third parties (our client). You can withdraw your consent at any time.

Om företag

With over 2,800 products in 33 different product groups, our mission is to support the healthcare sector in improving patient outcomes and reduce the total cost of care, while working with our suppliers to ensure sustainable practices throughout the value chain.

We aim to offer a best-in-class portfolio in terms of quality and sustainability, including the new brand Embra® with products that have a lighter environmental footprint, evercare®, and SELEFA®.

Our vision is to be the fastest moving MedTech company in the European healthcare sector, developing and providing products that make a positive difference and leading the transformation of the medical supply sector towards increased circularity and net-zero carbon emissions.

[Welcome | Evercare Medical](#)

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