

DISTRICT SALES SPECIALIST – ABBOTT DIABETES CARE

Posted on 22 september, 2025

Company Name Abbott Diabetes Care

Location Stockholm South

Job Description

Are you ready to make a meaningful impact on people's lives through innovative diabetes care solutions? Abbott Diabetes Care is seeking an experienced District Sales Specialist to join our team in Stockholm South, Sörmland, and Gotland.

About the Role

As a strategic sales representative, you will be responsible for driving sales and building long-term relationships with healthcare professionals. You will represent Abbott's market leading products and contribute to improving the lives of individuals with diabetes.

Who We're Looking For

To be considered for this role, you must meet the following criteria:

- Minimum 3–5 years of proven work experience from diabetes healthcare/business, or cardiovascular devices.
- Proven Sales experience is an advantage in the requested fields.
- Demonstrated ability to build and maintain strong customer relationships.
- Strategic and results-oriented mindset with a track record of meeting or exceeding targets.
- Solid understanding of the Swedish healthcare system is a strong advantage.
- Fluent in Swedish and English, both spoken and written.
- Valid B driving license.
- Must reside within the district (Stockholm/Sörmland) to ensure proximity to customers and efficient territory coverage.

Working at Abbott

At Abbott, you'll be part of a global company recognized for its innovation, diversity, and commitment to employee development. We offer opportunities to grow professionally while making a real difference in people's lives.

Recruitment Process

We are conducting recruitment on an ongoing basis and will close the process as soon as the right

candidate is found.

If you meet the qualifications and are interested in this opportunity, we encourage you to apply as soon as possible.

In this recruitment, Abbott Diabetes Care is collaborating with Moveup Consulting.

If you have any questions about the position, you are most welcome to contact our recruitment consultant:

Richard Etz

+46 733 87 27 21

richard.etz@moveup.se

Please send your application – CV and cover letter – by e-mail to the address above.

By submitting your application, you consent to your personal data, including CV and cover letter, being stored and shared with our client. You may withdraw your consent at any time.

Om företag

Creating life-changing technology

From removing the regular pain of fingersticks as people manage their diabetes to connecting patients to doctors with real-time information monitoring their hearts, from easing chronic pain and movement disorders to testing half the world's blood donations to ensure a healthy supply, our purpose is to make the world a better place by bringing life-changing health technologies to the people who need them. That's our commitment to helping you live your best life.

Consultant Name Richard Etz

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